

# Nickel One-on-Ones

## August 26 & 27, 2009

### Agenda

#### Welcome

#### Introductions (name, location, title)

#### Ground rules

- No recording, copying or transcription devices will be allowed during the one-on-one sessions
- No computer equipment will be provided or allowed
- DOE will thoughtfully consider all input, will not attribute input received to other participants, and will protect information identified as business sensitive
- No company marketing material will be accepted

**Purpose:** To solicit feedback from firms interested in submitting a proposal in response to the formal RFP once it is released. We are looking for constructive input from interested firms regarding the solicitation

#### General Areas for discussion

1. The nickel material is NOT intended for unrestricted release for recycling into commerce. Therefore, stringent controls have been carefully developed. This includes preparation of an Inventory Control Plan and completion of DOE Form 580.1, U.S. Department of Energy End-Use Certificate by the Buyer, and all subsequent recipient(s) of the nickel. ***Do you have any suggestions on how to enhance the control requirements?***
2. A Performance Bond must be procured by the Buyer and each subsequent recipient(s) before transfer of the material to ensure the Sales Agreement will be performed as documented. ***Do you have any recommendations on the performance bond requirements? Follow-up: What is your approach to meeting this requirement?***
3. DOE Property Regulations require that DOE certification of declassification and decontamination of the nickel occur prior to title transfer and sale; the payment to the Government will be required at the time of transfer. Due to the amount of time required between submission of proposals and title transfer, the spot price of nickel will likely change. ***Do you have any input on the timing if the potential sale, in light of the dynamic market price of nickel?***
4. The nickel consists of two lots. "Lot 1" is defined as the inventory of approximately 9,700 tons of nickel ingots and the associated molds currently stored at the Paducah Gaseous Diffusion Plant (GDP) in Paducah, Kentucky; "Lot 2" is defined as the inventory of approximately 5,600 tons of shredded nickel scrap currently stored at the East Tennessee Technology Park (ETTP) in Oak Ridge, Tennessee. The Draft RFP provides for both lots under one Sales Agreement. ***Do you have input regarding current draft RFP addressing both Paducah and Oak Ridge lots?***

***Are there technical differences in how your firm may approach the Paducah and Oak Ridge lots?***

5. Article IV and Exhibit 3 establish timeframes for key milestones. ***Do you have comments on the schedule for key milestones for buyer deliverables in Article IV and Exhibit 3, e.g. 180-days to receive the firms Sublot after the award, the reasonable timeframe of one year for receiving of all the materials, etc.?***
6. It is the policy of the DOE to be a constructive partner in the geographic region in which DOE conducts its business. ***Do you have comments on the Community Commitment clause in Article XXVI?***
7. Do barriers exist (DOE imposed or otherwise) that would hinder your firm from participating in this solicitation?
8. Is there additional information that you require in order to submit an adequate proposal?

**Closing**

- Comments or inquiries on the Draft RFP due to [nickel@emcbc.doe.gov](mailto:nickel@emcbc.doe.gov) by September 15, 2009. Please use this email address only.
- Comments on any area of the Draft RFP are appreciated, several key areas outlined in the transmittal letter.
- The government will consider comments and/or inquiries for potential incorporation and/or clarification in the formal RFP.
- Proposals submitted in response to the Draft RFP will not be accepted or evaluated.
- Monitor the nickel website at [www.emcbc.doe.gov/nickel/](http://www.emcbc.doe.gov/nickel/). No additional postings will be made to FBO. Sign up for automatic email updates – generic email – for detail view the News and Announcements Page
- Thank you for all your feedback.

---

**List of Companies Attending One-on-One Sessions**

- Babcock & Wilcox
- EnergySolutions
- The Avatar Group, LLC.
- Toxco, Inc.